

Biography - John Courtney - SAIC

John Courtney is a Senior Business Area Manager at SAIC. In this role, he is responsible for AF business development for the Logistics and Engineering Business Unit of SAIC. He also serves as the SAIC focal point for DISA's Computer Services Directorate. In these roles, John conducts and oversees business development activities, including proposal preparation, marketing, CRM, and works to enhance SAIC's pipeline. John was also the SAIC capture manager for the NETCENTS 2 family of contracts.

John began his SAIC career in 2005 working in SAIC's Beavercreek office as the EITA IDIQ program manager and director of business development for SAIC's Logistics Information Systems Division. He was transferred to the Logistics and Engineering Business Unit Shared Service Center in 2009 where he assumed his current duties. John was recognized by SAIC with a 2010 Business Development Achievement Award for Marketing.

Prior to his SAIC career, John served as an officer in the United States Air Force holding various leadership positions for business area software technology and development programs. His assignments in the MAFB/Gunter Annex area included serving as the Vice Director of Operations and Support Group at Gunter Annex (formerly the 754 ELSG), Chief of the Software Development Division, Chief of Integration and Engineering (IL SPO), and Commander of the 42nd Logistics Support Squadron and the 42nd Supply Squadron.

John has a Bachelor of Science degree from the United States AF Academy (1979) and an MBA from Golden Gate University (1987).

John moved to the Montgomery area in the summer of 2011 and resides in Pike Road, AL.

SAIC is a fortune 500 company with over \$10B in annual revenue, 9000 active contracts and 41,000 employees in over 20 countries. SAIC has over a 100 employees in the greater Montgomery area.